**John Greenwood March 6, 2018**

Chief Engineer

**Hyatt Green Bay**

333 Main St

Green Bay, WI 54301

Email: [john.greenwood@hyatt.com](mailto:john.greenwood@hyatt.com)

Dear Mr. Greenwood,

Thank you very much for the opportunity to once again earn your business. We are pleased to present you this proposal for the removal, replacement, install and recycling (if possible) of your mattress, box springs and bedframes from the hotel. If you have any questions regarding my proposal, please do not hesitate to call me.



***Why choose* Renue Systems *for your deep cleaning needs?***

* We are the leading provider of comprehensive deep cleaning services exclusively to the hospitality industry – we have proudly serviced thousands of hotels over our 30 year history
* We are the only company that has been a North America approved vendor of **Avendra** since its formation
* Expertly trained, certified and uniformed employees that specialize in working in the hotel environment – no micromanaging of our team by your team is needed
* Proprietary equipment and chemicals, well-tested methodologies and significant ongoing R&D to provide top results
* Extremely responsive scheduling and highly flexible payment plans to meet your changing needs – we work when it is convenient to you and on a 24/7 basis
* Easy to understand and transparent pricing – and all our work is 100% guaranteed to your satisfaction

***Now introducing our exclusive mattress replacement for your venue…***

**Renue’s *Rapid* *Mattress* Replacement**



In our turnkey solution, we remove mattresses and box springs from the guestrooms of your property, load them into trucks, and in most cases are able to recycle and reuse them.  We also can take mattresses and box springs delivered to your property and install them in individual guestrooms.  Our flexibility allows us to work with your staff and operate according to your schedule.

##### *Project details and costs for proposed cleaning*

**Details of project:** 243 guestrooms (887 box springs and mattresses)

77 King Beds

328 Queen Beds

405 Bedframes

* Remove all old mattress and box springs into waiting tractor trailers
* Recycle all old mattress and box springs and provide corresponding certificate
* Remove old bedframes and install new bed frames
* Install all new box springs and mattresses.
* Remove all associated trash with the process and dispose of in hotels trash receptacles.

Cost………………………………………….………………..………$43,831.00

**PLEASE NOTE:**

*\*Two week cancellation notice required or a 10% cancellation fee will be charged.*

*\*Hotel will provide complimentary parking for our staff providing the replacement service and for any tractor trailers needed for the take away the old mattresses and box springs. If parking is not provided by the hotel, the expense will be added in to the final invoice for the service.*

*\*Hotel will provide complimentary lodging of 3-4 guestrooms for our staff during the project.*

*\*Hotel will provide access to guestrooms in a contiguous fashion to Renue System technicians during scheduled project. Service in occupied rooms may be required to complete the project in the time allotted. We have estimated doing one entire floor (35 rooms) each day as well as 13 additional rooms on another floor. The entire project has been estimated for 5 consecutive days completing approximately 48 rooms daily.*

*\*Hotel is responsible for removing the sheets, pillows and comforters from the bedding before service is to take place. Hotel is responsible for vacuuming carpet under beds once mattresses are removed.*

*\*Any delays waiting for shipments of new mattresses while Renue employees are on site could result in additional charges to the hotel. Please speak to us about how to schedule the new bedframes, box springs and mattress deliveries from your supplier.*

*\*Hotel to provide box lunches to Renue employees at a cost to Renue of $15 per during each day of the service.*

*\*Hotel will allow Renue exclusive use of two guest elevators during the project.*

*\*Renue will transport the old bed frames to a location within the hotel where a contact of the property will pick up those old frames daily for recycling.*

*\*All Renue employees will be uniformed during project.*

*\*All new mattresses will come in to the hotel via a banquet corridor John and I spoke of. Old mattresses and box springs will be stored in this same area until the recycling truck comes later afternoon each day to pick them up.*

*\*All associated trash from install will be disposed of in the hotel hotels garbage receptacles. Be prepared to increase frequency of emptying of these receptacles during the project.*

Avendra_Logo_small 

# *Please complete this service agreement, sign it and return it to your local Renue Systems service provider.*

**Scope of Service:**

Description: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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**Payment Terms:**

The sum of $\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ is the agreed upon price for the services rendered with payment to made as follows:

\_\_\_\_\_\_\_\_\_\_\_\_ payments each for $\_\_\_\_\_\_\_\_\_\_\_ according to the following schedule:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Please check here if your property will be paying by P-Card \_\_\_ or check \_\_\_

*Card #* \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ *Card type* \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ *Exp. date* \_\_\_\_\_\_\_\_\_\_

*3 Digit Security Code (back of card)\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_*

*We reserve the right to charge a credit card fee for a project paid by credit card exceeding $10,000*

**Acceptance of Service Agreement**

The above pricing, specifications, terms and conditions are satisfactory and you are hereby authorized to commence the work as specified.

Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Property:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ P.O. # (if needed):\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Title: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Phone: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Email: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_